



DEPARTEMEN PERDAGANGAN
REPUBLIK INDONESIA

export news

INDONESIA

Coconut Oil



WHAT'S INSIDE

Coconut oil is produced from fresh coconuts (rather than dried, as in copra) with minimal processing so that it retains a slight coconut flavor and aroma. Coconut oil is regarded as the highest quality coconut oil and is preferred for food preparation and home medicinal use.

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REPUBLIK INDONESIA**

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Dear Readers,

As a tropical archipelago with more than 13 thousand islands, Indonesia has a great number of coconut plants scattering throughout the count country. Coconut plant provides a lot of products from the fruit, trunk, and other parts of the tree.

As one of the main producers and exporters of coconut oil and other products produced from coconut trees and shells, this April edition is introducing Indonesian coconut products together with the reliable producers and exporters.

Interested buyers may contact those companies directly for further information.

THE EDITOR



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Coconut

The Coconut Palm (*Cocos nucifera*) is a member of the Family Arecaceae (palm family). It is the only species in the genus *Cocos*, and is a big palm, growing to 30m tall, with pinnate leaves 4-6 m long, pinnae 60-90 cm long. Old leaves break away cleanly leaving the trunk smooth. The term coconut refers to the seed of the coconut palm.

The coconut palm is grown throughout the tropical world, for decoration as well as for its many culinary and non-culinary uses, virtually every part of the coconut palm has some human uses.

The coconut has spread across much of the tropics, probably aided in many cases by seafaring people. The fruit is light and buoyant and presumably spread significant distances by marine currents. Fruits collected from the sea as far north as Norway have been found to be viable. In the Hawaiian Islands, the coconut is regarded as a Polynesian introduction, first brought to the islands by early Polynesian voyagers from their homelands in the South Pacific. They are now almost ubiquitous between 26°N and 26°S.

The flowers of the coconut palm are polygamomonoecious, with both male and female flowers in the same inflorescence. Flowering path occurs continuously, with female flowers producing seeds. Coconut palms are believed to be largely cross-pollinated, although some dwarf varieties are self-pollinating. Coconuts also come with a liquid that is clear like water but sweet. The “nut” of the coconut is edible and is in the shape of a ball or is on the inside of the coconut.





Coconut received that name from the Portuguese and Spanish explorers who first brought them to Europe. Apparently, the brown and hairy surface of coconuts reminded them of the Iberians bogeyman, called El Coco. El Coco is supposed to be a hairy monster that hides under children beds in order to eat those who misbehave, and because of the curly and brown shape of the coconut, they started calling it coco, a word that still remains as the Spanish and Portuguese word for coconut. When coconuts arrived to England, they retained their coco name and where added the suffix nut, as many other tree seeds do in English, thus getting to the word coconut.

The origins of this plant are subject of controversy, with most authorities claiming it as a native to South Asia (particularly the Ganges Delta), while others claim its origin is in northwestern South America. Fossil records from New Zealand indicate that small coconut like plants grew there as long as 15 million years ago. Even older fossils have been uncovered in Kerala, Rajasthan, Tamil Nadu, Maharashtra (India), and the oldest known so far in Khulna, Bangladesh.

market review

Mention is made of coconuts in the 2nd – 1st centuries BC in the Mahawamsa of Sri Lanka. The later Culawamsa states that King Aggabodhi I (575-608) planted a coconut garden of 3 yojanas length, possibly the earlier recorded coconut plantation. It is also common in Trinidad and Tobago.

The coconut palm thrives on sandy soils and is highly tolerant of salinity. It prefers areas with abundant of sunlight and regular rainfall, which makes colonizing short lines of the tropics relatively straight forward. Coconuts also need high humidity for optimum growth, which is why they are rarely seen in areas with low humidity, like the Mediterranean, even where temperatures are high enough.

Coconut palms require warm conditions for successful growth, and are intolerant of cold weather. Optimum growth is with a mean annual temperature of 27°C, and growth is reduced below 21°C. Some seasonal variation is tolerated, with good growth where mean summer temperatures are between 28-37°C, and survival as long as winter temperatures are above 4-12°C, they will survive brief drops to 0°C. Severe frost is usually fatal, although they have been known to recover from temperatures of -4°C. They may grow but not fruit properly in areas where there is not sufficient warmth.

Coconut trees are very hard to establish in dry climates and cannot grow there without frequent irrigation, in dry conditions, the new leaves do not open well, and older leaves may become desiccated, fruit also tends to be shed.

The husk of coconut, or mesocarp, is composed of fibers called coir and there is an inner strone, or endocarp. The endocarp is the hardest part. Adhering to the inside wall of the endocarp is the testa, with a thick albuminous endosperm (the coconut "meat"), the white and fleshy edible part of the seed.

The endosperm surrounds a hollow interior space, filled with air and often a liquid referred to as coconut water, not to be confused with coconut milk. Coconut milk is made by grating the endosperm and mixing it with water. The resulting thick, white liquid is used with in much Asian cooking, for example, in curry. Coconut water from the unripe coconut can be drunk fresh. Young coconuts used for coconut water are called tender coconuts. The water of a tender coconut is liquid endosperm. It is sweet (mild) with aerated feel when cut fresh. Depending on the size, a tender coconut could contain the liquid in the range of 300 to 1,000 ml.



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Shirly Goey

Product

Coconut Fibers Other Than Raw

ANDOW NGENSOWIDJAJA, PT

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Jakarta Pusat - 14440
D. K. I. JAKARTA - Indonesia
Phone : (62-21) 3155278, 98298342
Fax : (62-21) 4525753, 3909287
Email :
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Contact Person :

Mario Ngensowijaya
Yuna

Product

Crude Coconut Oil

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Jl. Prof. DR. Sri Soedewi, MS. SH Kuala
Tungkal
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Website : -

Contact Person :

H. Syawal Hamid (President Director)

Product

Areca Nuts, Betel Nut, Coconut Shell
Charcoal, Copra

BERKAT ALFA OMEGA, CV

Jl. G. Kerinci Kec. Wanea
Manado - North Sulawesi Indonesia
Phone : (62-431) 866370,
HP : (62-813) 40172555

Contact Person :

Adrie Lalamentik (Contact Person)

Product

Worked Coconut Shell & Articles of Coconut
Shell

BINTANG DAUD, CV

Desa Watutumou No. 52 Kalawat
Minahasa Utara - North Sulawesi
Indonesia
Phone/HP : (62-813) 56223129

Contact Person :

Nicolin Wulur (Contact Person)

Product

Coconut Oils

BUKIT KAPUR REKSA, PT

Gedung Bank Mandiri Lantai 5, Jl. Imam
Bonjol No.7 Medan 20112 - North Sumatra
Indonesia
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Email : ucok@wilmar.co.id
Website : -

Contact Person :

Martua Sitorus (President Director)
Yu Hung Yen Steven (President
Commissioner)

Product

Crude Coconut Oil
Crude Palm Kernel Oils
Crude Palm Oils
Other Copra Oils
Other Palm Kernel Oils
Palm Oils

BUMI SARIMAS INDONESIA, PT

Jl. Raya Padang Bukittinggi Km. 21 Duku
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Phone : (62-751) 482229, 482219
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Dharmaputra (Contact Person)
Restianto (Contact Person)

Product

Crude Coconut Oil
Other Milk & Cream

CAHAYA ANUGERAH RUDEVI, PT

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Fax : (62-721) 341628, 260955
Email : arcas@indo.net.id
Website :

Contact Person :

Rudy Alwi

Product

Coconut Fibres Other Than Raw

CARBONTEK, PT

Desa Teep Kec. Tengah
Minahasa Selatan - North Sulawesi
Indonesia
Phone : (62-430) 21726
Fax : (62-430) 21726
Email :

Website :

Contact Person

Welly

Product

Coconut Shell Charcoal

CF MAESA-VIRGIN COOL

Others Tonsealama, Kec Tondano Utara Kab.
Minahasa, Tondano - North Sulawesi
Indonesia
Phone : (62-431) 322220
Fax : (62-431) 321471

Contact Person :

Artise

Marthen

Product

Charcoa, Coconut Flour, Mineral Waters And
Aerated Waters

CITRA PRIMA UTAMA, CV

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South Kalimantan, Indonesia
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Contact Person :

Muhammad Helmi (Director)

Product

Charcoal
Coconut Shell Charcoal

CREST INTERNATIONAL INDUSTRIAL DEVELOPMENT INDONESIA, PT

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Bandar Lampung - Lampung Indonesia
Phone : (62-721) 266879
Fax : (62-721) 253517
Email :

Website :

Contact Person :

Louis Djoko (Contact Person)

Product

Coconut Fibres Other Than Raw
Coconut Shell Charcoal

DELPHIA PRIMA JAYA, PT

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Surabaya 60237 - East Java Indonesia
Phone : (62-31) 8439567, 5323984,
8472753
Fax : (62-31) 8435395

Email : export@delphiaprimajaya.com,
delphia@sby.centrin.com

Website : www.delphiaprimajaya.com

Contact Person :

Sunarjo Sampoerna (President
Commissioner)

Willy Wijaya (President Director)

Product

Coconut Desiccated

market review



The meat in a young coconut is softer and more like gelatin than a mature coconut. It is sometimes known as coconut jelly. When the coconut has ripened and the outer husk has turned brown, a few months later, it will fall from the palm of its own accord. At that time the endosperm has thickened and hardened, while the coconut water has become somewhat bitter.

Uses

Nearly all parts of the coconut palm are useful, and the palms have a comparatively high yield, up to 75 fruits per year. Therefore has significant economic value.

Culinary uses of the various parts of the palm include:

- The coconut meat is edible and used freshly or dried in cooking.
- The cavity is filled with coconut water which contains sugar, fiber, proteins, antioxidant, vitamins and minerals.
- Coconut milk is made by processing grated coconut with hot water or milk, which extracts of the oil and aromatic compounds. It has a fat content of approximately 17%. When refrigerate and left to set, coconut cream will rise to the top and separate out the milk. The milk is used to produce virgin coconut oil by controlling the heat and remove the oil fraction. Virgin coconut oil is found superior to the oil extracted from copra for cosmetic purposes.
- The leftover fiber from coconut milk production is used as livestock feed.
- And many other usages.

Non-Culinary uses include

- Coconut water can be used as an intravenous fluid.
- The coir is used in ropes, mats, brushes, caulking boats and as stuffing fiber; it is also used extensively in horticulture for making potting compost.
- Coconut oil can be rapidly processed and extracted as a fully organic product from fresh coconut and used in many wats including as a medicine and in cosmetics or as a direct replacement for diesel fuel.
- Copra is the dried meat of the seed and, after further processing, is a source of low grade coconut oil.
- The leaves provide materials for baskets and roofing thatch.
- Palm wood comes from the trunk and increasingly being used as an ecologically-sound substitute for endangered hardwoods. It has several applications, particularly in furniture and specialized construction.
- The husk and shells can be used for fuel and are a good source of charcoal.
- And many other usages.



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Pontianak – West Kalimantan Indonesia
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Email : didipalupi@yahoo.com

Contact Person :

Sri Astuti Buchari (President Director)

Product

Coconut Shell Charcoal
Crude Coconut Oil

DIMEMBE NYIUR AGRIPRO, Others

Desa Tetei Kec. Dimembe
Minahasa Utara – North Sulawesi Indonesia
Phone : (62-431) 3313372, 892919
Fax : (62-431) 893373
Email :

Website :

Contact Person :

Titania Tumewu (Contact Person)

Product

Coconut Desiccated

FLOBAMOR, PD

Jl. Teratei No. 5, Kel. Naikolan
Kupang – East Nusa Tenggara Indonesia
Phone : (62-380) 832651
Fax : (62-380) 832651
Email :

Website :

Contact Person :

Syamsudin Abdullahi, SE (President Director)

Product

Crude Coconut Oil

GRAND TANG, UD

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Lombok Barat – West Nusa Tenggara Indonesia
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HP : 081339788007
Fax : (62-370) 636825
Email : grandtang_lombok@yahoo.co.id,
enjonlombok@yahoo.com
anekacargo@yahoo.com

Contact Person :

H. Anhar Touhrie (President Director)

Product

Coconut in Shell

GREEN AGRO CORP, PT

Jl. A. Yani No. 28 Palu – Central Sulawesi Indonesia
Phone : (62-451) 421944, 421222
Fax : (62-451) 421922
Email : green@palu.wasantara.net.id

Contact Person :

Peter Wijono (Contact Person)

Product

Coconut Desiccated

HASIL KARYA BERSAMA, CV

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Sidoarjo 61257 – East Java Indonesia
Phone : (62-31) 70411383
Fax : (62-31) 5047853

Contact Person :

Yan Jayanata (Contact Person)

Product

Coconut Desiccated

JAE IN INDONESIA, CV

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bsriyadi68@yahoo.com

Website : www.jaeindonesia.en.explaza.net

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Bambang Sugeng Riadi (President Director)

Product

Coconut Shell Charcoal

JATISAE, Others

Jl. Parangtritis Km. 5, Druwo Bangunharjo
Yogyakarta
DI YOGYAKARTA - Indonesia
Phone : (62-274) 445637, 7481354
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Jumadi (Contact Person)

Product

Coconut Shell Charcoal

JAYAKARTA NUSATAMA, PT

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Fax : (62-21) 6396444
Email : jkntina@yahoo.com
Website : http://profilles.yahoo.com/jkntina

Contact Person :

David J. Hidayat (Director)

Product

Biofuel (Biomass and Biodiesel)
Coconut Oils
Oleo-chemical
Palm Oils

KARYA PUTRAKREASI NUSANTARA, PT

Gedung Bank Mandiri Lantai 5,
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Fax : (62-61) 4154891, 415303
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Website : -

Contact Person :

Hendri Sakti (President Director)

Product

Copra Oils
Crude Coconut Oil
Crude Palm Kernel Oils
Crude Palm Oils
Other Copra Oils
Other Palm Kernel Oils
Palm Oils

KURNIA TUNGGAL NUGRAHA, PT

Jl. WR. Supratman No. 75 Jambi
JAMBI Indonesia
Phone : (62-741) 22376
Fax : (62-741) 33484

Email :

Website :

Contact Person :

Budiyanto (Contact Person)

Wiyanto (Contact Person)

Product

Crude Coconut Oil
Crude Palm Oils

MANNA WASSALWA, CV

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Banda Aceh – NAD Indonesia
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Website : -

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Anwar (President Director)

Product

Coconut Essence

MAPALUS MAKAWANUA CHARCOAL INDUSTRY, PT

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Phone : (62-438) 38873, 38874, 38875
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hay_acc@indosat.net.id

Website : www.hayleys.com, www.haycarb.com

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Product

Coconut Shell Charcoal

MULIA, PD

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Kuala Tungkal – Jambi Indonesia
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Contact Person :

Danni (Contact Person)

Product

Coconut Essence

market review

Indonesian Coconut Oil

Indonesia has produced and exported various products of coconut mainly coconut oil, copra, and other products made from parts of the palm such as furniture, brush, accessories of coconut shells, etc.

The main exported product is coconut oil, crude or refined. In 2007, Indonesia was the second largest exporter of coconut (copra) crude oil (HS 151311) after the Philippines. Indonesian export in that year valued at US\$ 466.5 million, and the Philippines export valued at US\$ 508.2 million. Total world's export in that year reached US\$ 1,119.04 million. Other main exporters were: Papua New Guinea (US\$ 30.9 million); Malaysia (US\$ 31.1 million); the Netherlands (US\$ 22.7 million); Ivory Coast (US\$ 8.4 million); Mozambique (US\$ 6.9 million); Singapore (US\$ 4.7 million); Marshall Islands (US\$ 4.6 million); and the United States (US\$ 4.1 million).

Main markets for Indonesian coconut (copra) crude oil in 2007 were: the Netherlands (US\$ 192.1 million); Malaysia (US\$ 111.7 million); China (US\$ 77.5 million); the United States (US\$ 47.1 million); Turkey (US\$ 9.1 million); Singapore (US\$ 8.5 million); Spain (US\$ 8.02 million); Egypt (US\$ 4.2 million); the Philippines (US\$ 2.4 million); and India (US\$ 2.1 million).

Indonesia was also the second largest exporter of coconut (copra) oil & its fractions, refined but not chemically modified (HS 151319) reached US\$ 103.9 million. The largest exporter in that year was the Philippines with US\$ 225.7 million. Total world's export reached US\$ 579.4 million. Other main exporters were Malaysia (US\$ 93.8 million); Netherlands (US\$ 89.3 million); Germany (US\$ 21.3 million); the United States (US\$ 8.4 million); India (US\$ 6.8 million); Singapore (US\$ 5.5 million); Canada (US\$ 4.3 million); and France (US\$ 3.5 million).

Main markets for Indonesian coconut oil (copra) & its fractions, refined but not chemically modified in 2007 were: South Korea (US\$ 37.3 million); Russia (US\$ 25.5 million); China (US\$ 8.9 million); Malaysia (US\$ 7.9 million); the United States (7.7 million); Ukraine (US\$ 4.8 million); Brazil (US\$ 1.8 million); Pakistan (US\$ 1.2 million); India (US\$ 1.1 million); and Turkey (US\$ 1.01 million).

Meanwhile, Indonesia also exported desiccated coconut (HS 080111). Export in 2007 reached US\$ 46.4 million. The main markets were: Singapore (US\$ 21.0 million); Germany (US\$ 2.9 million); Russia (US\$ 1.8 million); Argentina (US\$ 1.7 million); Poland (US\$ 1.7 million); United of Arab Emirates (US\$ 1.6 million); Pakistan (US\$ 1.5 million); the Netherlands (US\$ 1.5 million); and Malaysia (US\$ 1.0 million). (Source: Wikipedia, ITC Trade Map, BPS, NAFED).



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